

# **Dealer Welcome Letter**

# THE GLOBAL INDUSTRY LEADER IN **SOLAR POOL HEATING**





Hello,

Welcome to the **Magen US** Family!

Your account has been set up and is now active. This is your account information: Account#:

Terms:

### **Contact Information:**

Your Sales Representative is , and they can be reached via email ( @mageneco.com) or their direct line at , who will be able to assist with any questions you have about our products and how to place orders.

If you have any questions about your account or need copies of invoices, credits, or general account information, please feel free to connect with us by emailing <a href="mailto:ar@mageneco.com">ar@mageneco.com</a> or reach by phone (321) 641-4371.

### **Below are Magen eco-Energy US's COD Payment Options:**

Click to pay – Secure Payment Link
 (available on all Sales orders and Invoices we send to you)

### This is the easiest and preferred payment method for our COD customers.

- » Open the attached PDF invoice; once open you will see a blue button with white letters, "Secure Payment" that allows our customers to pay this invoice via credit card.
- » Visa, Mastercard, Discover, and American Express (there is no fee to use this feature.)
- Checks: Should be mailed to 451 Prosperity Farms Rd., Ste. 40 Ocoee, FL 34761.

  \*\*Please note that we will hold the order till the check clears our bank (about 72 hours).\*\*
- ACH/Wires: please reach out for bank instructions.
   \*\*Please note that we will hold the order until the ACH clears our bank account.\*\*
   (ACH/wires can take up to 48 hours to be received in our account.)
- SMS Link: We now can text the link for payment to your cell phone! When placing your order, please speak to your sales contact or one of the order desk representatives about this payment option.

### **Returns and Warranty:**

If you have a return or warranty issue questions, please send an email to <a href="CustomerService@mageneco.com">CustomerService@mageneco.com</a>.

Check out our dealer website! On this site you can file an RMA, place orders, etc. <a href="https://dealer-portal.umasolar.com/login/">https://dealer-portal.umasolar.com/login/</a>

You will also be able to update your email addresses and phone numbers for us to reach out to you. https://umasolar.com/dealer-profile-update-form/

### **Marketing Services:**

We ensure all of our marketing literature for our brand products is made available to all our Authorized Dealers for their use. This includes product brochures, solar pool heating options for both residential and commercial installations, and homeowner manuals for each product line.

Within the digital space, we strive to produce content that educates and informs pool owners, pool builders, and any prospective clientele about the *features*, *benefits*, and *usages* of solar pool heating. We provide content that our Authorized Dealers are able to <u>repost</u> on their end via Facebook and Instagram, that is relevant to their business needs.

In addition, we offer an Authorized Dealer Website Service to help you build your online presence so you can focus on growing your business while we power your visibility. Our Dealer Website Service helps you get discovered, look professional, and connect directly with customers. All with minimal effort on your end. To learn more, contact your Magen sales representative or reach out to sales@mageneco.com.

As we produce marketing communications through different channels such as print media publications and email marketing, be on the lookout for co-op marketing activations, or email marketing@mageneco.com for any co-op marketing requests.

### Product Brochures (all live on www.mageneco.com):

- » Heliocol Solar Pool Heating
- » SunStar Solar Pool Heating
- » SunValue Solar Pool Heating
- » Commercial Solar Pool Heating
- » Residential Solar Pool Heating

#### Social Media:

» Facebook: <u>www.facebook.com/mageneco.us</u>

» Instagram: <u>www.instagram.com/mageneco.us</u>

» LinkedIn: <u>www.linkedin.com/company/magenecous</u>

GLOBAL INDUSTRY LEADER IN SOLAR POOL HEATING



We appreciate your business, and we thank you for becoming one of our trusted <u>Authorized Dealer</u> and building a **brighter** future with *solar* one home at a time.



# AUTHORIZED DEALER WEBSITE SERVICE

### MORE VISIBILITY. MORE CREDIBILITY. MORE LEADS.



### **A Website Builds Trust**

In today's digital-first world, customers expect to find you online. Without a website, you're missing:

- · Organic search traffic
- · A trustworthy online presence
- · A simple way for clients to reach out

Our Dealer Website Service helps you get discovered, look professional, and connect directly with customers. All with minimal effort on your end.

### **BASIC WEBSITE PLAN**

#### PERFECT FOR:

Dealers who want a reliable, affordable online presence hosted on the Magen US site

### **FEATURES INCLUDE**

- Webpage hosted on mageneco.com
- Contact form sends directly to your chosen rep
- Content updates and maintenance twice a year
- QR code access

#### **PRICING**

\$500 setup \$300/year



### **CUSTOM WEBSITE PLAN**

#### **PERFECT FOR:**

Dealers who want more website customization, analytics overview, and a custom domain

### **FEATURES INCLUDE**

- Custom transferrable website domain
- Multiple pages and product showcases
- Content updates, maintenance, and analytics review twice a year
- Fully customizable w/ optional promo popups and advanced layout

#### **PRICING**

\$1000 setup \$750/year



- ✓ Professional online presence without the headache
- ✓ Direct lead generation and contact routing
- ✓ Regular updates & support
- **✓** Boost your trust and visibility instantly



CONTACT YOUR MAGEN SALES REPRESENTATIVE TODAY TO CHOOSE YOUR WEBSITE OPTION AND START BUILDING YOUR DIGITAL FOOTPRINT!

SALES@MAGENECO.COM 1-800-79-SOLAR



# TAKE ADVANTAGE OF OUR FULL LINE OF SUPPORTING PRODUCTS!

# WHAT WE OFFER BEYOND COLLECTORS:

## Pipes & Fittings

**PVC Pipes Elbows** 

Tees Couplings

## **PVC Valves**

Ball Valves Check Valves 2-Way Valves 3-Way Valves

# Mounting & Fastening

11

Pipe Straps Lag Bolts Masonry Screws

## Sealants, Lubricants & Adhesives

Hybrid Sealants PVC Cements Silicone Sprays

## **System Automation Solutions**

SPHERE Systems

Conduit

**Controllers Sensor Wire** 

Wire Connectors Seal-Tite Connectors

Cable Ties

**Flow Meters** 

**➡** PERFECT UPSELL FOR CLIENTS SEEKING FULL CONTROL AND CONVENIENCE

SPHERE SPHERE PRO



### **Pool Solar Blankets**

8 mil/Heavy 15'x30' through 20'x40'

12 mil/Extra Heavy 12'x24' through 25'x50'

12 mil/Space Age with aluminum backing 15'x30' through 18'x36'

→ ENCOURAGE EVERY HOMEOWNER TO PROTECT THEIR INVESTMENT AND MAXIMIZE HEAT RETENTION

# **Heat Pumps for Hybrid Pool Heating Systems**

AquaComfort ACT1250HC AquaComfort ACT1750HC

➡ IDEAL FOR BUNDLING WITH SOLAR POOL HEATING FOR ALL-WEATHER COMFORT



# **Dealer Favorites**

System Kit Spacer Kit

# Bulk Pricing • One-Stop Shop • Trusted Quality

Fast, convenient pickup from our local store



# **BRAND COMPARISON CHART**

	HELIOCOL, SOLAR POOL HEATING, ENGINEERED FOR LIFE.	SUNSTAR SOLAR POOL HEATING	<b>♀ SunValue</b> Capture the sun	UNIVERS L SOLAR POOL HEATING
Launch Year	1980	1993	2015	2023
# of Available Lengths	7	5	3	3
Warranty Length (Parts Only)	12 Years (Transferable)	12 Years	7 Years*	7 Years*
Raised from Roof to Avoid Damming and Moisture	<b>✓</b>	<b>✓</b>	<b>√</b>	<b>√</b>
Individual Tube Design	<b>✓</b>	<b>✓</b>	<b>✓</b>	<b>✓</b>
Strap-Free Design	<b>✓</b>	<b>✓</b>	<b>✓</b>	<b>✓</b>
One-Piece Header	<b>✓</b>	<b>✓</b>	<b>✓</b>	<b>✓</b>
Collector Burst Pressure 300psi or more	<b>✓</b>	<b>✓</b>	<b>✓</b>	<b>✓</b>
Flexible Roof Anchoring with Patented Gator Clamp	<b>✓</b>		<b>✓</b>	<b>✓</b>
Seamless Gap-Free Design	<b>✓</b>	<b>✓</b>	<b>✓</b>	
Freeze Resistant	✓	<b>✓</b>		
Lightweight Budget- Friendly Design			<b>✓</b>	<b>✓</b>
Compatible with Most non-Magen SPH Systems				<b>✓</b>

<sup>\*</sup>Extended 3/5 year warranty available for purchase

# HELIOCOL SYSTEM REFERENCE GUIDE



## **BUILD YOUR SYSTEM WITH CONFIDENCE**

Part Description	Quantity for 4 Panels	Quantity for <b>6 Panels</b>	Quantity for 8 Panels	Quantity for <b>10 Panels</b>	Quantity for 12 Panels
Short Gator Clamp	8	12	16	20	24
Long Gator Clamp	8	12	16	20	24
SS Hex Screws (#6x3/4")	32	48	64	80	96
CPVC Pipe Connector	2	2	2	2	2
End Cap	2	2	2	2	2
Panel Clamp Bottom	10	14	18	22	26
Panel Clamp Gasket	10	14	18	22	26
Panel Clamp Latch	10	14	18	22	26
Panel Clamp Top	10	14	18	22	26
Vacuum Relief Valve	1	1	1	1	1
Bushing Reducer-2"x3/4" PVC	1	1	1	1	1

### ADDITIONAL COMPONENTS YOU MAY NEED

System Kit - One kit is required for each row or bank of collectors. It contains the parts necessary to connect the collectors to the feed and return lines.

System Kit	Quantity
CPVC Pipe Connector	2
End Cap	2
Panel Clamp Bottom	2
Panel Clamp Gasket	2
Panel Clamp Latch	2
Panel Clamp Top	2

Spacer Kit - Used to avoid roof obstructions larger than 6 inches. 1 needed per obstruction.

Spacer Kit	Quantity
CPVC Pipe Connector	4
Panel Clamp Bottom	2
Panel Clamp Gasket	2
Panel Clamp Latch	2
Panel Clamp Top	2

# SUNSTAR SYSTEM REFERENCE GUIDE



### **BUILD YOUR SYSTEM WITH CONFIDENCE**

Part Description	Quantity for <b>4 Panels</b>	Quantity for <b>6 Panels</b>	Quantity for 8 Panels	Quantity for <b>10 Panels</b>	Quantity for 12 Panels
SunStar Top Mounting Pad	8	12	16	20	24
SunStar Bottom Mounting Pad	8	12	16	20	24
CPVC Pipe Connector	2	2	2	2	2
End Cap	2	2	2	2	2
Panel Clamp Bottom	10	14	18	22	26
Panel Clamp Gasket	10	14	18	22	26
Panel Clamp Latch	10	14	18	22	26
Panel Clamp Top	10	14	18	22	26
Vacuum Relief Valve	1	1	1	1	1
Bushing Reducer-2"x3/4" PVC	1	1	1	1	1

### ADDITIONAL COMPONENTS YOU MAY NEED

System Kit - One kit is required for each row or bank of collectors. It contains the parts necessary to connect the collectors to the feed and return lines.

Row Kit	Quantity
CPVC Pipe Connector	2
End Cap	2
Panel Clamp Bottom	2
Panel Clamp Gasket	2
Panel Clamp Latch	2
Panel Clamp Top	2

Spacer Kit - Used to avoid roof obstructions larger than 6 inches. 1 needed per obstruction.

Spacer Kit	Quantity
CPVC Pipe Connector	4
Panel Clamp Bottom	2
Panel Clamp Gasket	2
Panel Clamp Latch	2
Panel Clamp Top	2

# SunValue SYSTEM REFERENCE GUIDE



### **BUILD YOUR SYSTEM WITH CONFIDENCE**

Part Description	Quantity for <b>4 Panels</b>	Quantity for <b>6 Panels</b>	Quantity for 8 Panels	Quantity for <b>10 Panels</b>	Quantity for 12 Panels
Short Gator Clamp	8	12	16	20	24
Long Gator Clamp	8	12	16	20	24
SS Hex Screws (#6x3/4")	32	48	64	80	96
CPVC Pipe Connector	2	2	2	2	2
End Cap	2	2	2	2	2
Panel Clamp Bottom	10	14	18	22	26
Panel Clamp Gasket	10	14	18	22	26
Panel Clamp Latch	10	14	18	22	26
Panel Clamp Top	10	14	18	22	26
Vacuum Relief Valve	1	1	1	1	1
Bushing Reducer-2"x3/4" PVC	1	1	1	1	1

### ADDITIONAL COMPONENTS YOU MAY NEED

System Kit - One kit is required for each row or bank of collectors. It contains the parts necessary to connect the collectors to the feed and return lines.

Row Kit	Quantity
CPVC Pipe Connector	2
End Cap	2
Panel Clamp Bottom	2
Panel Clamp Gasket	2
Panel Clamp Latch	2
Panel Clamp Top	2

	<b>Spacer Kit</b> - Used to avoid roof obstructions larger than 6 inches. 1 needed per obstruction.
$\cup$	larger than 6 inches. 1 needed per obstruction.

Spacer Kit	Quantity
CPVC Pipe Connector	4
Panel Clamp Bottom	2
Panel Clamp Gasket	2
Panel Clamp Latch	2
Panel Clamp Top	2

# UNIVERSOL SYSTEM REFERENCE GUIDE



### BUILD YOUR SYSTEM WITH CONFIDENCE

Part Description	Quantity for <b>4 Panels</b>	Quantity for <b>6 Panels</b>	Quantity for 8 Panels	Quantity for <b>10 Panels</b>	Quantity for 12 Panels
Short Gator Clamp	8	12	16	20	24
Long Gator Clamp	8	12	16	20	24
SS Hex Screws (#6x3/4")	32	48	64	80	96
UniverSol 2"x2" Flexible Coupling	10	14	18	22	26
Magen Cap and Hose Adapter	2	2	2	2	2
UniverSol Pipe Connector	2	2	2	2	2
Vacuum Relief Valve	1	1	1	1	1
Bushing Reducer-2"x3/4" PVC	1	1	1	1	1

### ADDITIONAL COMPONENTS YOU MAY NEED

System Kit - One kit is required for each row or bank of collectors. It contains the parts necessary to connect the collectors to the feed and return lines.

System Kit	Quantity
UniverSol 2"x2" Flexible Coupling	2
Magen Cap and Hose Adapter	2
UniverSol Pipe Connector	2

Spacer Kit - Used to avoid roof obstructions larger than 6 inches. 1 needed per obstruction.

Spacer Kit	Quantity
UniverSol 2"x2" Flexible Coupling	4
Magen Cap and Hose Adapter	2
UniverSol Pipe Connector	2

All hardware is engineered to fit seamlessly with each UniverSol collector for a secure, leak-proof installation



# **CONTACT SHEET**

Department	<b>Email</b>	Phone
<b>Customer Service</b>	customerservice@mageneco.com	
Eddie Carrion	ecarrion@mageneco.com	321-641-4378
Sales	sales@mageneco.com	
Jerry Vega	jvega@mageneco.com	321-641-4373
Rebeca Rivas	rrivas@mageneco.com	321-641-4372
Dan Eger	deger@mageneco.com	760-286-6541
TJ Morales	tmorales@mageneco.com	321-641-4377
Accounting	ar@mageneco.com	
Marketing	marketing@mageneco.com	
Warehouse		
Lorne Victoria - <b>Florida</b>	lvictoria@mageneco.com	321-641-4377
Weldon Gray - <b>Benicia</b>	wgray@mageneco.com	707-471-0407
Brandon Lopez - <b>Escondi</b>		760-286-6540



